

**Summary of Consolidated Business Results for the Second Quarter of FY 2012
(January 1 to June 30, 2012) (Japanese GAAP)**

Date: August 6, 2012

Company	Aoyama Zaisan Networks Co., Ltd.	Registered on the TSE Mothers
Stock code	8929	URL http://www.azn.co.jp/
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Planned release date of quarterly financial report: August 6, 2012		
Planned date of Dividend payout: Not yet fixed		
Supplemental explanatory material prepared: None		
Results briefing held: Yes (for analysts)		

1. Consolidated Business Results for the first six months of FY 2012 (January 1 to June 30, 2012)

(Note: Rounded down to million yen)

(1) Consolidated Results of operations (cumulative)

(The percentages shown for Revenue, Operating Income etc. represent changes from the same period in the previous fiscal year.)

	Revenue		Operating income		Ordinary income		Net income	
	¥ Million	%	¥ Million	%	¥ Million	%	¥ Million	%
Six months ended								
June 30, 2012	4,090	31.7	31	-40.0	35	-5.3	33	—
June 30, 2011	3,105	53.9	51	-75.6	38	-79.8	-11	—

Note: Comprehensive Income Q2 2012: 31 million yen [—%] Q2 2011: -173 million yen[—%]

	Net income Per share	Diluted net income per share
Six months ended	¥	¥
June 30, 2012	321.03	—
June 30, 2011	-107.51	—

(2) Consolidated Financial Position

	Total assets	Net assets	Equity capital ratio	Net assets per share
	¥ Million	¥ Million	%	¥
June 30, 2012	4,133	1,187	28.7	11,235.14
December 31, 2011	3,698	1,224	33.1	11,584.90

(Reference) Shareholders' Equity Q2 2012: 1,187 million yen Full Year 2011: 1,224 million yen

2. Dividend Results

Date of issue	Dividend per Share				
	End of Q1	End of Interim	End of Q3	Year-end	Annual
	¥	¥	¥	¥	¥
FY ended Dec.2011	—	0.00	—	650.00	650.00
FY ending Dec.2012	—	0.00	—	650.00	650.00
FY ending Dec.2012 (projected)	—	0.00	—	650.00	650.00

Note: Revision of the forecast from recently announced figures: None

3. Forecast of Consolidated Financial Performance for FY Ending December 2012

(January 1 to December 31, 2012)

(Percentage figures for the full fiscal year represent the change from the previous fiscal year, while percentage figures for the six months period represent the change from the same period of the previous year.)

	Revenue		Operating income		Ordinary income		Net income		Net income per share
	¥ Million	%	¥ Million	%	¥ Million	%	¥ Million	%	¥
Full year	8,400	10.1	300	60.8	290	74.6	280	28.4	2,648.88

Note: Revision of the forecast from recently announced figures: None

4. Other

- (1) Changes in major subsidiaries during the period: None
(Changes in specified subsidiaries accompanying change in scope of consolidation.)
Newly Included: — Excluded: —
- (2) Application of specific accounting for preparing the quarterly consolidated financial statements: None
- (3) Changes in accounting principles, changes in accounting estimates, and restatements
 - i. Changes in accounting policies due to amendment of accounting standards: Yes
 - ii. Changes in accounting policies due to other reasons: None
 - iii. Changes in accounting estimates: None
 - iv. Restatements: None
- (4) Ordinary shares issued
 - i. Ordinary shares issued at end of period (including treasury stock)
Q2 2012: 105,705
Full Year 2011: 105,705
 - ii. Treasury stock issued at end of period
Q2 2012: None
Full Year 2011: None
 - iii. Average number of outstanding shares during the period
Q2 2012: 105,705
Q2 2011: 105,705

*Indication regarding the status of quarterly review procedures

This summary of quarterly consolidated financial results is not subject to a quarterly review in accordance with the Financial Instruments and Exchange Law of Japan. At the time of disclosure of this summary of quarterly consolidated financial results, the quarterly review procedures in accordance with the Financial Instruments and Exchange Law of Japan are complete.

*Appropriate use of these results forecasts and other items

The above forecasts are based on judgments made in accordance with information available at the time these materials were prepared, and contain numerous uncertainties. Changing conditions and other factors may cause actual results to differ from the results in these forecasts.

5. Quarterly Consolidated financial statements

(1) Quarterly Consolidated balance sheet

(Thousands of yen)

	As of December 31, 2011	As of June 30, 2012
Assets		
Current assets		
Cash and deposits	1,474,995	978,141
Accounts receivable	215,206	279,271
Real estate for sale	0	65,000
Bonds bought	52,527	49,527
Other current assets	100,121	238,185
Allowance for doubtful accounts	-51,929	-49,046
Total current assets	1,790,921	1,561,079
Fixed assets		
Tangible fixed assets		
Buildings and structures (Book Value)	47,053	660,093
Others (Book Value)	16,364	154,177
Total tangible fixed assets	63,417	814,271
Intangible fixed assets		
Software	34,162	27,459
Goodwill	286,447	204,601
Others	2,374	2,316
Total intangible fixed assets	322,984	234,377
Investments and other assets		
Investment Securities	1,382,765	1,383,602
Stocks of affiliated companies	3,260	3,260
Other assets	134,951	137,256
Total Investment and other assets	1,520,977	1,524,120
Total fixed assets	1,907,380	2,572,769
Total assets	3,698,302	4,133,848
Liabilities		
Current liabilities		
Accounts payable	63,682	41,980
Short-term debt	600,000	600,000
Current portion of long-term loans payable	33,600	58,488
Current portion of bonds	395,000	250,000
Accrued corporate tax, etc.	17,799	16,628
Allowance for bonus payable	—	13,299
Other reserves	22,159	25,598
Other current liabilities	354,484	241,153
Total current liabilities	1,486,724	1,247,148
Fixed liabilities		
Bonds	92,500	—
Long-term loans payable	58,000	784,257
Long-term deposits payable	70,216	66,406

(Thousands of yen)

	As of December 31, 2011	As of June 30, 2012
Allowance for employee retirement benefits	48,061	52,576
Long-term security deposits payable	718,216	795,849
Total fixed liabilities	986,995	1,699,089
Total liabilities	2,473,719	2,946,238
Net Assets		
Shareholders' equity		
Common stock	1,030,817	1,030,817
Capital surplus	334,224	334,224
Retained earnings	235,059	200,284
Total shareholders' equity	1,600,100	1,565,326
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	- 375,518	-377,715
Total accumulated other comprehensive income	- 375,518	-377,715
Total net assets	1,224,582	1,187,610
Total liabilities and net assets	3,698,302	4,133,848

(2) Quarterly Consolidated income statements (2nd Quarter YTD)

(Thousands of yen)

	Previous 2nd quarter ended June 30, 2011	Current 2nd quarter ended June 30, 2012
Revenue		
Consulting Revenue	1,608,440	1,499,368
Sales of real estate Revenue	1,497,125	2,591,423
	3,105,565	4,090,792
Operating cost		
Operating cost	928,354	1,015,163
Cost of sales of real estate Operating cost	1,431,217	2,461,626
	2,359,571	3,476,789
Gross operating profit	745,993	614,003
SG&A	*1 694,024	*1 582,799
Operating income	51,969	31,203
Non-operating income		
Interest received	90	119
Dividends received	5,125	8,702
Insurance premium refunded cancellation	—	2,914
Other non-operating income	1,488	3,553
Non-operating income	6,704	15,289
Non-operating expenses		
Interest paid	10,153	7,524
Investment loss on equity method	6,452	—
Other non-operating expenses	4,064	2,990
Non-operating expenses	20,669	10,514
Ordinary income	38,004	35,978
Extraordinary profit		
Gain on sales of fixed assets	—	1,214
Gain on sale of investment securities	—	203
Extraordinary profit	—	1,417
Extraordinary loss		
Loss on retirement of fixed assets	6	—
Loss on sales of investment securities	4,660	347
Loss on sales of stocks of affiliates	32,927	—
Loss on disaster	10,880	—
Loss on valuation of investment securities	1,496	—
Extraordinary loss	49,971	347
Income (loss) before dividends distribution from anonymous association, income taxes	-11,966	37,047
Dividends distribution from anonymous association	-2,105	-159
Current net income (loss) before taxes	-9,861	37,206
Income taxes-current	1,502	3,272
Current income taxes	1,502	3,272
Income (loss) before minority interests	-11,364	33,934
Net income (loss)	-11,364	33,934

(Consolidated statements of comprehensive income)
(2nd Quarter YTD)

(Thousands of yen)

	Previous 2nd quarter ended June 30, 2011	Current 2nd quarter ended June 30, 2012
Income (loss) before minority interests	-11,364	33,934
Other comprehensive income		
Net unrealized gains on securities	-162,384	-2,197
Total other comprehensive income	-162,384	-2,197
Comprehensive income	-173,748	31,737
Comprehensive income attributable to:		
Owners of the parent	-173,748	31,737
Minority interests	—	—

(3) Consolidated quarterly cash flow

(Thousand of yen)

	Previous 2nd quarter ended March 31, 2011	Current 2nd quarter ending March 31, 2012
Cash flow from operating activities		
Income before income taxes and minority interests	-9,861	37,206
Depreciation	16,194	16,251
Amortization of goodwill	81,846	81,846
Change in provisions for doubtful accounts (negative indicates decrease)	32,100	-2,882
Increase in reserve for bonuses (negative indicates decrease)	50,727	13,299
Increase in reserve for retirement benefits (negative indicates decrease)	1,605	4,514
Increase in reserve for directors' retirement benefits (negative indicates decrease)	5,940	—
Increase (decrease) in other reserves (negative indicates decrease)	6,458	3,439
Income from interest and dividends	-5,215	-8,822
Interest paid	10,153	7,524
Equity in losses of affiliates (negative indicates earnings)	6,452	—
Loss on revaluation of investments in securities (negative indicates earnings)	1,496	—
Loss on sales of investment securities (negative indicates earnings)	4,660	144
Gain on sales of property, plant and equipment (negative indicates earnings)	—	-1,214
Loss on sales of stocks of affiliates (negative indicates earnings)	32,927	—
Loss on disaster	10,880	—
Loss on retirement of fixed assets	6	—
Decrease (increase) in notes and accounts receivable - trade (negative indicates increase)	57,255	-59,022
Increase in real estate for sale (negative indicates increase)	—	-65,000
Increase in advances paid (negative indicates increase)	-8,082	-142,146
Increase (decrease) in bonds bought (negative indicates increase)	126,766	3,000
Increase in accounts payable (negative indicates decrease)	13,570	-21,701
Increase (decrease) in lease and guarantee deposits received (negative indicates decrease)	33,469	77,632
Decrease in long-term deposits received (negative indicates decrease)	-66,317	-1,550
Others	-181,009	-148,044
Subtotal	222,024	-205,526
Interest and dividends received	5,215	8,822
Interest paid	-10,409	-8,459
Payments for loss on disaster	-10,880	—
Prior consumption tax refund	3,467	10,655
Income tax (paid) refund (negative indicates payment)	-9,934	5,712
Cash flow from operating activities	199,482	-188,796

(Thousand of yen)

	Previous 2nd quarter ended March 31, 2011	Current 2nd quarter ending March 31, 2012
Cash flow from investing activities		
Payment for purchase of intangible fixed assets	-1,422	-367
Payment for purchase of tangible fixed assets	—	-749,601
Proceeds from purchase of tangible fixed assets	—	1,934
Payment for purchase of investment securities	—	-10,000
Proceeds from purchase of investment securities	31,016	5,251
Proceeds from sales of stocks of affiliates	15,000	—
Payment for purchase of stocks of affiliates	-3,260	—
Others	7,176	609
Cash flow from investing activities	48,509	-752,173
Cash flow from financing activities		
Increase (decrease) in short-term loans payable (negative indicates decrease)	-72,400	—
Proceeds from long-term debt	—	770,000
Repayment of long-term debt	—	-18,854
Payment for redemption of corporate bonds	-297,500	-237,500
Payments for distribution of investment in anonymous association	-14,132	-2,100
Dividends paid	-52,549	-67,429
Cash flow from financing activities	-436,582	444,116
Decrease in cash and cash equivalents (negative indicates decrease)	-188,590	-496,853
Cash and cash equivalents at beginning of term	1,374,698	1,474,995
Cash and cash equivalents at end of term	*1 1,186,108	*1 978,141